

Retail Logistics Solutions



About Kuehne + Nagel

Founded in 1890, Kuehne & Nagel International AG, Schindellegi, Switzerland, is a leading global logistics provider, with 20,000 employees at 600 locations in 96 countries. Our full range of supply chain execution services includes:

- Sea freight – ship more sea freight by volume than any other freight forwarder. High volumes enable flexible, cost-effective solutions.
- Airfreight – among top five providers, globally. Founder and leader in implementing Cargo 2000 standard for airfreight service quality.
- Warehousing – operate more than 170 distribution centers (40 million square feet), globally. Full range of value-add and product transformation services.
- Distribution – Complete solution, from carrier selection to freight audit and payment. Objective, non-asset based approach allows us to match your need with right carrier.

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Kuehne + Nagel's end-to-end solutions drive logistics efficiency

Kuehne + Nagel delivers strategic logistics solutions to the retail sector, with services that address the unique logistics challenges of retailers and consumer products companies. Our experts serve some of the world's largest, most respected companies, including Wal-Mart, JCPenney, The Home Depot®, The Bombay Company, Masterfoods and Otto Versand, helping them to drive logistics efficiency and competitive advantage.

With a comprehensive menu of logistics services, Kuehne + Nagel can move your goods globally, from factory to store. Importantly, we match the physical movement of goods with near-real-time information on the status of your orders and inventory, down to the product ID / SKU level. Kuehne + Nagel has a single global operating system where we manage all international shipments and customs brokerage. Key information from the system is made available via our Web-based tracking tool, KNLogin, allowing you to:

- Instantly know where your shipments are in the transport cycle.
- Reduce inventory through improved planning.
- Reduce administrative costs. Your people spend less time on phones and fax machines tracking and processing shipments.
- Identify supply chain failures early, triggering contingency planning.

This visibility and monitoring service supports an array of services along the supply chain, specifically tailored to the needs of retail and consumer product companies.

Origin Port

On-the-ground support at origin to handle the movement of goods direct from the factory, if necessary. Services include:

- **Vendor Management.** Work closely with retail vendors to ensure they clearly understand your business requirements, including administrative processes, communication standards and physical goods flow.
- **Container Loading.** By SKU, color or size, depending on how the consignee wants to receive the goods.
- **Consolidation.** Reduce freight costs by consolidating multiple vendors' product into one shipment.

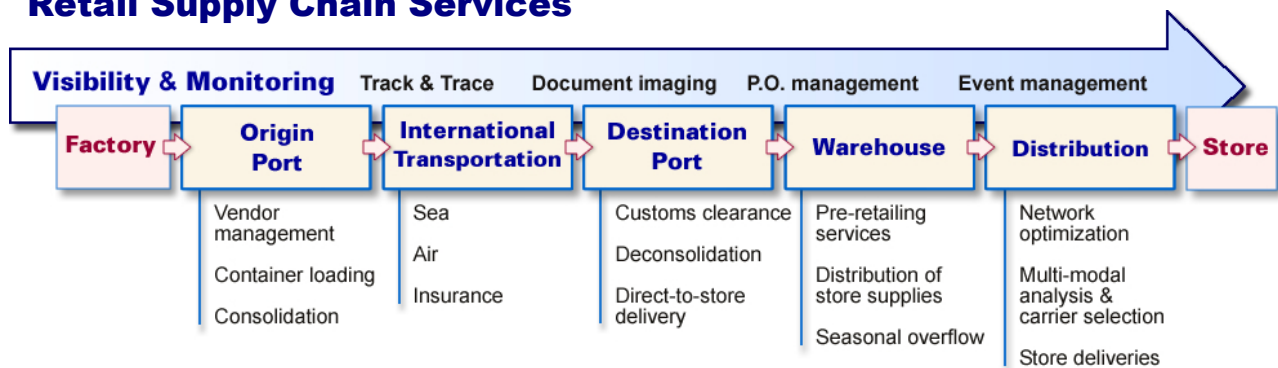
International Transportation

During peak seasons, importers can have difficulty getting carrier capacity. Our shipment volumes, together with strong partnerships with carriers, give you access to multiple sailings and flights per week – along with an ample supply of equipment – for maximum flexibility. Eliminates the need to manage minimum quantity commitments with each steamship line.

- **Sea freight.** Largest ocean freight forwarder in the world, annually handling more than 1 million TEUs. Full range of less-than-container load (LCL) and full-container-load (FCL) services.



Retail Supply Chain Services



Our supply chain services are specifically tailored to the needs of retailers & consumer product companies.

- **Airfreight.** Variety of service levels, based on time and cost parameters. Solutions include gateway programs to key markets areas to ensure uplift via blocked space, and expedited and "next-flight out" services for time-sensitive cargo.
- **Insurance.** In-house insurance broker. Can insure shipper for full replacement value of goods.

Destination Port

All the necessary services to process goods efficiently through the port and to the customer.

- **Customs Brokerage.** Range of basic and value-added services to move your shipments through customs quickly and efficiently. Skilled customs professionals at 600 global offices can access documents while goods are in transit, allowing either customs pre-clearance (in some markets) or completion of customs documentation prior to arrival.
- **Deconsolidation / Direct-to-Store Delivery.** Import deconsolidation services and ability to cross dock and ship products to your regional distribution centers or direct to store, reducing transit times and eliminating touch points.

Warehouse

In-place global network of distribution centers for companies with a need for a high-performance, flexible distribution infrastructure. Services include:

- **Pre-retailing, value added services.** Variety of value-added services – ticketing, labeling, kitting, POP display building – that enable movement of store-ready goods to the retail floor.
- **Distribution of store supplies.** Efficient, coordinated distribution to stores of fixtures, signs, cleaning supplies and other non-retail goods. Supplies can be stored centrally and distributed in consolidated shipments to stores on a scheduled basis, reducing transportation costs and increasing the efficiency of store receiving operations.
- **Seasonal storage.** Global network of multi-client warehouses that can serve as your virtual DC network for unusual demand spikes. Operating under short-term contracts, you pay only for the space and labor you use in a given month, turning fixed-capital costs into a variable expense that parallels your revenue stream.

Distribution

Manage all your outbound transportation needs, including:

- **Network optimization.** Application of tools to design and validate an optimal retail warehouse and transportation network.
- **Multi-modal analysis & carrier selection.** Non-asset based approach to carrier selection, leveraging our relationships and volumes with reliable carriers of all modes to create the best match with your cost and service requirements.
- **Store Deliveries.** Efficient management of store shipments in a high-volume, high-speed environment. Experience with special requirements of retail distribution, including sequential loading of trucks for milk runs, coordination to meet tight shipment windows and creation and transmittal of advance shipping notices.