



## Kuehne & Nagel Contract Logistics - North America



**Robert R. Auray, Jr.**  
President & CEO  
Contract Logistics -  
North America

### Our Mission:

Provide logistics solutions that give you a competitive advantage.

### PRIMARY INDUSTRIES SERVED:

- Healthcare/ Pharmaceutical
- High-Tech/Electronics
- Retail & Consumer Products
- Industrial & Chemical
- Automotive



**K**uehne & Nagel now combines our strength and experience in international transportation with a comprehensive distribution solution across North America. The 2001 acquisition of USCO Logistics expanded our existing contract logistics capability, enabling Kuehne & Nagel to be your single-source NAFTA provider for warehousing and overland transportation.

### Warehouse Management

Kuehne & Nagel's network of dedicated and multi-client distribution centers is the broadest in North America. Dedicated facilities are operated under long-term contracts and are customized to meet the needs of individual customers. In contrast, our North American network of multi-client warehouses maximizes customer flexibility,

with shorter-term contracts that allow you to pay only for the space and services you need.

Kuehne & Nagel's multi-client warehouse solution enables you to:

- Economically manage seasonal volume spikes.
- Quickly enter and leave markets, based on business demand.
- Put product closer to your customers, improving service and reducing transportation costs.
- Control warehouse costs by sharing overhead with other Kuehne & Nagel customers.
- Control manufacturing costs and reduce inventory by doing final product configuration in the warehouse.
- Drive consistency and quality. All facilities are ISO 2001:9000 certified.

### Transportation Management

Kuehne & Nagel employs a non-asset-based approach to transportation management in North America, providing you with an unbiased, objective solution. Carriers are selected based on their ability to maximize service, deliver value and meet your specific needs. Kuehne & Nagel's solution for overland transportation enables you to:

- Optimize transportation and cross-modal carrier utilization, using our advanced transportation management systems.
- Leverage Kuehne & Nagel's aggregate freight spend and related carrier purchasing power.
- Monitor shipments in real time.
- Reduce costs via complete freight audit and payment service.

These enhanced NAFTA resources are part of a worldwide team of 19,000 logistics specialists in 600 Kuehne & Nagel offices in 96 countries. From port to port and directly through to your customer, Kuehne & Nagel can store and ship your product — anywhere within NAFTA or around the world.

For more information, call 1-888-245-8726.

**Kuehne & Nagel**  
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## NEW NAME FOR US. STRONGER TEAM FOR YOU.

### USCO Logistics is now Kuehne & Nagel.

It's the next step in an ongoing integration that began with USCO's 2001 acquisition, which expanded Kuehne & Nagel's ability to serve customers in North America. We now provide you with a single-source distribution solution to, from and within the region, with:

- 67 import/export offices to manage your international freight forwarding and trade compliance needs
- 60 distribution centers to manage inventory and fulfillment
- a non-asset-based overland transportation service to manage delivery to your customers, domestically and across NAFTA borders

But bigger is only better if we listen closely to learn your unique business challenges, then translate that understanding into efficient logistics solutions. That's our aim: to act as an extension of your business, seamlessly interacting with you and your customers, across the United States, Canada, Mexico and 93 other countries we serve around the world.

1-888-245-8726  
<http://usco.kuehne-nagel.com>



THE GLOBAL LOGISTICS NETWORK.

SUPPLY CHAIN MANAGEMENT

SEA & AIR

WAREHOUSING

DELIVERY SERVICES