

# Kuehne & Nagel Miami: The Gateway to Latin America

## Kuehne & Nagel's Miami market services include:

- Multi-country consolidation
- Order fulfillment / pick & pack
- Value-added services such as labeling, kitting, testing
- Bonded warehousing (available based on customer need)
- Vendor-managed inventory (VMI) programs to defer ownership of goods, reduce inventory & increase cash flow
- Export documentation
- Air & sea transportation
- Customs clearance and delivery at destination
- Track & trace

Kuehne & Nagel Miami serves the Latin American logistics needs of numerous customers, including such high-tech manufacturers as Nortel Networks.



For more information on how Kuehne & Nagel's Miami hub can meet your logistics needs, contact your local KN branch office or:

### Kuehne & Nagel

Phone 888-852-8726

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## Kuehne & Nagel Miami combines transportation, warehousing, customs compliance & visibility for one integrated logistics solution for Latin American distribution

Miami, Fl., has long been a major consolidation point for air and sea freight shipments to Latin America. The city has evolved from a simple staging area for goods into a major logistics hub for JIT airfreight shipments to customers and manufacturing sites in the region. Companies are increasing focus on Latin America, as it is one of the few world markets with double-digit growth potential.

But Latin America can be a difficult logistics market with a fragmented logistics service provider base. Many U.S.-based multi-nationals, particularly high-tech firms, have avoided placing logistics assets in the region because of political, economic and infrastructure challenges. Many have chosen to service Latin American customers with regular shipments from Miami – the only hub that connects all points in the region. Buyers of goods, recognizing these same logistics challenges, use terms of purchase that include all logistics costs to deliver to their door. Such terms require a coordinated, integrated logistics solution.

### KN Miami

Kuehne & Nagel has invested significantly in its Miami capabilities to meet the needs of high-tech, consumer electronics and other companies exporting to the Caribbean, South and Central America. It is an integrated, end-to-end logistics solution that includes:

- **Export documentation** from industry experts, guaranteeing accuracy and uncovering savings opportunities.
- **Air & sea transportation** from one of the world's largest freight forwarding organizations.
- **Customs clearance & delivery** in every country in Latin America
- 300,000 square feet of **modern warehouse space** in Miami available on a variable-cost basis (pay only for space and service required), including value-added services such as labeling and kitting for in-country requirements
- **Visibility** to goods in motion, regardless of the carrier used

Once goods leave Miami, Kuehne & Nagel also can support Latin American logistics requirements via its local offices and distribution centers throughout the region. Unlike many competitors who use agents to go to market, KN's Latin American offices are company-owned, assuring uniform processes and quality

